# IRWIN SAHOLI

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LINKEDIN

WEBSITE

## **EDUCATION**

## **SAVANNAH COLLEGE OF ART & DESIGN (SCAD)**

M.A. in Luxury & Brand Management, Expected Graduation 2025

Savannah, USA

2023-2025

## **NATIONAL INSTITUTE OF FASHION TECHNOLOGY (NIFT)**

Bachelor in Design

Raebareli, India 2008-2012

# **OBJECTIVE**

Seasoned design professional with a decade of experience in leading teams, developing strategies, and delivering innovative solutions. Proficient in brand management, marketing initiatives, and optimizing creative strategies. Seeking a leadership role in brand management or design to leverage strategic insights, creativity, and team leadership for business growth and exceptional brand outcomes

# PROFESSIONAL EXPERIENCE

MARKETING INTERN
EVER LASTING FABRIC

Remote,USA

June 2024-Aug 2024

- Developed a digital marketing strategy integrating content, social media, and influencer partnerships to boost brand visibility.
- Authored 50+ SEO-optimized blog posts on bedding trends, product features, and industry insights.
- Managed Pinterest outreach, engaged 100+ bloggers, and grew the affiliate program by 30%.
- Created engaging video content for Instagram to showcase products and boost engagement by 60%
- Optimized content strategy using Google Trends and Pinterest analytics, increasing reach by 45%.
- Led the YouTube influencer program, overseeing strategy, research, and execution.

#### SENIOR FASHION DESIGNER

BESTSELLER RETAIL New Delhi, India

Contributed to collection planning and design from concept to completion.
 Feb 2022-July 2023

- Coordinated cross-functional meetings with merchandisers, production managers, and pattern masters for smooth production.
- Managed procurement of 200+ samples from various factories, ensuring workflow efficiency, cost-effectiveness, and market alignment.

THE LOOM New Delhi, India

- Led seasonal collection development, innovated block designs, and coordinated color palettes with printers.
- Feb 2022-July 2023
- Designed collections for TheLoom, driving a 100% increase in e-commerce orders within a year.
- Sourced fabrics and trims ethically within budget, collaborating closely with merchants and vendors, and ensuring sustainable practices.
- Managed pre-production sample approvals, ensuring adherence to design and quality standards.
- Directed 15+ photo shoots and guided the uploading team for accurate product representation.
- Led a team of 7+ including graphic designers, Masterji (block printers), and tailors to ensure smooth execution of design concepts.

## DYNAMIC BENEFICIAL MARKETING ACCORD PVT.LTD.

Gurgaon, India

Dec 2016-Aug 2018

- Directed developing 10+ seasonal collections, overseeing trend research, mood boards, and sample execution.

  Feb 2019-Aug 2020
- Conducted rigorous cost analysis and budgeting to ensure financial viability and maintain profit margins for each collection.
- Showcased versatility and expertise in fashion design and branding, contributing to developing women's and men's apparel, bags, jewelry, and overall brand identity at Earthy Scent.

INCEPTRA LIFESTYLE Gurgaon, India

- Demonstrated leadership skills by managing an assistant designer and merchandiser for the brand Lyla.
- Oversaw seasonal collection design and ensured coordination with printers and factories.
- Ensured industry regulations and compliance by approving final designs and production samples (PP samples) to guarantee quality and alignment with brand standards.

FASHION DESIGNER

Gurgaon, India
RITU KUMAR

Apr 2013- Oct 2016

- Promoted from Assistant Designer to Designer at Ritu Kumar within 1.5 years.
- Received the prestigious Ex Gratia Award for exceptional design and innovation in 2018.
- · Achieved early career success with a runway hit at Ritu Kumar within three years

## ACADEMIC EXPERIENCE

Savannah, USA

#### CREATIVE STRATEGIST SCADPRO SPONSORED COURSE WITH MAYO CLINIC

Sep 2024- Nov 2024

- Collaborated with Mayo Clinic's Art and Humanity team to conceptualize an app enhancing patient, visitor, and staff experiences.
- Designed features like the Mayo Legacy Tour, Nature Tour, Meditation & Haptic Experience, and Positive Thoughts Sharing.
- Gained experience in user-centric design, cross-disciplinary collaboration, and presenting innovative ideas.

#### Savannah, USA

Mar 2024- May 2024

- MARKETING STRATEGY CONSULTANT SCADPRO SPONSORED COURSE WITH LOVESHACKFANCY
- Collaborated with LoveShackFancy to develop a marketing strategy for their bespoke and vintage collection.
   Designed an in-store experience and campaign video to enhance brand storytelling and engagement.
- Applied marketing insights to brand positioning, experiential marketing, and campaign execution.
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- Analyzed luxury fashion trends to inform strategic decisions.

ACADEMIC PROJECTS: Savannah, USA

- Rebranded Dolce & Gabbana, resolving controversies and championing cultural diversity.
   Sep 2023- Mar 2025
- Produced The Garden of Love, a sustainable fashion film for Stella McCartney.
- Developed a global supply chain strategy for a U.S. e-commerce brand.
- Conducted a strategic brand analysis for Bulgari.
- Planned Zegna's expansion into Jeddah.
- Created a business plan for an organic babywear e-commerce brand.
- Designed VIP office stationery gifts for Hyundai, including notepads, diaries, and calendars, as part of the Hyundai SCAD Design Challenge.

### CERTIFICATION

Inside LVMH - Creation and Branding, Retail and Customer Experience.

## PROFESSIONAL SKILLS

- Organizational and Time-management skills
- Concept Ideation & Development
- Design & Team Coordination
- Detail-oriented
- Project Management
- Trend Forecasting
- Product Development
- · Costing and Pricing
- Sourcing and Negotiation
- Strategic Planning

## SOFTWARE SKILLS

- Adobe Photoshop
- Adobe Illustrator
- Adobe Lightroom
- · Adobe InDesign
- Microsoft PowerPoint
- Microsoft Word
- Microsoft Excel
- Canva
- Procreate
- · Shopify Bloggle